

WHO'SWHO in Women in Professional Services



Counsel in Rivkin Radler's real estate, zoning & land use practice, Marie A. Landsman concentrates in the area of commercial leasing, real estate and real estate development.

Landsman represents both landlords and tenants in all aspects of leasing various types of property including office, retail, restaurant, café, shopping center, warehouse, television studios and antenna towers. Her transactional experience includes negotiating and closing complex real estate transactions including the purchase, sale, finance and development of a variety of commercial properties including office buildings, shopping centers, apartment buildings and industrial property.

Her representative matters have included representing a nationally recognized institutional lender in the lease of 1.5 million square feet, which included an estate for years, ground lease and option to extend; and representing a major New York City developer in all aspects of the acquisition of a building during the initial revitalization of Times Square.

Landsman is currently evaluating the impact that the New York City rent freeze may have on lending for future real estate projects and development in New York City and Long Island.

"Lenders consider a development's projected revenue stream as an important factor when making underwriting decisions," she said. "Consequently, the rent freeze may reduce lending activity, causing developers and landlords to look at areas outside of New York City for a greater return on their investment. This could increase the available housing stock on Long Island."

Landsman is a member of Long Island Real Estate Group; and is a member of the Nassau County Bar Association, Real Estate Committee and the New York State Bar Association.

She earned a juris doctor from New York Law School and a bachelor's degree from State University of New York at Binghamton. She is admitted to practice in New York and California.

With its offices in Uniondale, NY, New York City, and Hackensack, NJ — and 160 lawyers — Rivkin Radler delivers focused and effective legal services. Successful individuals, middle-market companies and large corporations have turned to Rivkin Radler as their advisor-of-choice. The firm is committed to its best practices and ethical standards.

Rivkin Radler is focused on providing strong representation and building even stronger client relationships. Many clients have been placing their trust in the firm for more than 25 years. Its unwavering commitment to total client satisfaction is the driving force behind our firm.